



Rock Managed Services implements connectivity solutions and hardware to improve school functionality and efficiency

CASE STUDY St Margaret's School



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Rock Managed Services encompasses a broad portfolio of IT and Telecoms solutions in which it was able to offer a complete infrastructure rebuild and installation to St Margaret's School for the upcoming academic year.

St Margaret's School is a well-established boarding school for girls based in Bushey, Hertfordshire, with the pupil size of over 1000.



EDUCATION



PUBLIC



EVENTS



SME



CORPORATE



HOSPITALITY

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The Challenge

Rock was initially employed as part of a design and build project St Margaret's undertook as part of their rebuild plans. With St Margaret's old infrastructure set-up not able to support the growing number of pupils the school were welcoming each year, it was pivotal that St Margaret's had an infrastructure and connectivity set-up that would benefit both staff and pupils.

Allowing pupils to work in the best conditions was the main priority, it was decided that due to their academic growth each year it was essential that the school redesigned their infrastructure and connectivity set-up. Allowing pupils and teachers to easily connect to a secured internet connection to aid with learning development would be key to seeing this project through and allowing St Margaret's to grow further each year.



Due to Rock's dedication, they really went the extra mile for us.

Martin Graver
IT Manager, St Margaret's School



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A good company to work with, professional, supportive and a knowledgeable partner who understands customers.”

Martin Graver
IT Manager, St Margaret's School



The Result

After Rock completed the installation process, St Margaret's School has seen a notable improvement in their overall connectivity functionality which has improved the running of the school. With the new infrastructure build in place, this will allow St Margaret's to provide facilities for a larger entry in their junior school.

Martin Glover said after the installation “Rock's biggest strength was their liaison during the project as again, Matt really walked us through each process. Particular stand out moments included when they highlighted that the specification of switching hardware would not meet the school's needs. This allowed us to revisit the specification to ensure the correct hardware specification was included.”

Even after installation, we are looking forward to working with Rock on upcoming projects as they are now our preferred infrastructure partner.

The Solution

After St Margaret's was given the go-ahead by the school governors to replace their infrastructure and connectivity set-up to accommodate pupil growth, Rock was initially employed as part of a wider design and build project.

St Margaret's IT Manager, Martin Graver said “My initial contact with Rock was great as they were very efficient. I mostly liaised with Matt, he was very responsive and gave accurate prices per job that was actually needed.” With Rock Managed Services offering a wide portfolio of connectivity solutions, it was able to offer St Margaret's a complete infrastructure and connectivity revamp which included replacing infrastructure data points, access points, switches, cabinets and racks.

Martin Graver went on to say “Rock prices were also competitive compared to other companies we spoke to. One of the main benefits was that they are flexible with our demands and they are always on hand to offer solutions, even on the weekends.”